

Introduction

## **OVID Technologies**

Vincent Maessen Regional Manager Eastern Europe

Belgrade June 28th 2005



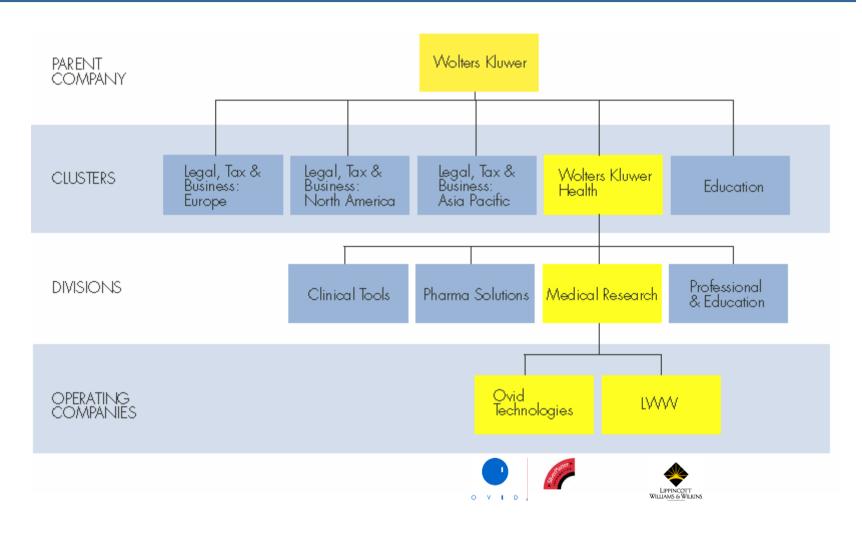


## Introducing OVID Technologies

- C = Content
  - +
- T = Tools
  - +
- S = Service



#### **Wolters Kluwer Health**





#### **Wolters Kluwer Health**



**Ovid's Sister Companies** 



















#### Journals, Books and Databases

- more than 320 databases in all fields
- more than 1.200 Journals from 80 Publishers and Societies
- 350 leading Reference- and Textbooks
- fully linked link@ovid
- premium search tools
- leading Thesaurus implementation



## Why is OVID so different?

- Because we offer:
- Packages in all fields
- A la Carte pick and choose
  - from different publishers
- Databases
- Journals
- Books
- Very IT solution minded!



#### We are different because..

- We have no embargo! Is that important for you?
- Remember SARS?
  - The world was in panic and Medline and Pubmed had no records or articles
  - Ovid gave free access to the information system!



#### ... and we offer...

- 100% Full text!
- Means
  - No full text from the abstract
  - No full text from "a part of the article"
  - 100% full text is 100% searching



#### **Our Experience**

Current Ovid Customers	Presence	North America	Years as a customer
Medical Universities	100%	145	7.20
Teaching Hospitals	97%	800	7.97
Community Hospitals >200 Beds	87%	3,000	6.61

Ovid's online system supports more than 14 million end-users in the U.S. alone (2003).

## **Ovid Vision**

- Information Managers can provide you with easy access to trusted, premier medical texts, clinical reference works, top journals and reference databases.
- With Ovid, you have a universe of clinical information at the their fingertips, combined with the retrieval tools to make it relevant – in the context of the patient encounter, a quick check for facts or indepth research.
- Ovid resources can help reduce medical errors and save lives, time and money.



#### some facts to consider

- The Institute Of Medicine estimates that medical errors cause between 40.000 and 100.000 deaths annually in the United States.
- Medical errors rank as the eighth leading cause of death, killing more Americans than motor vehicle accidents, breast cancer, or AIDS.
- In addition to this extraordinary human toll, medical errors result in annual costs of \$17 to \$29 billion in the United States every year.

Source: US Quality Interagency Coordination Task Force www.quic.gov



#### Challenge...

National Institute for ICT in Health Care (The Netherlands):

"As a result of errors when prescribing medication, 300 million euro per year is lost in the health care sector in the Netherlands".



## Which Leads to Conclusion...

energize your thinking

Well informed health care workers means:

- Costs savings
- Increase in quality of Health Care

Investments in clinical information systems will pay itself back.

## Increasing Costs of Health Care

#### Per capita total expenditure on health in dollars

Country	1998	1999	2000	2001	2002
Denmark	2,141	2,297	2,353	2,520	2,583
Netherlands	1,955	2,025	2,112	2,377	2,564
Norway	2,313	2,561	2,747	3,258	3,409
Turkmenistan	157	156	218	228	182
UK	1,607	1,725	1,839	2,012	2,160
USA	4,096	4,298	4,539	4,873	5,274

Source: WHO Statistics



## Aging Population

#### Percentage of population aged 60+ years

Country	2000	2001	2002	2003
Denmark	20.0	20.2	20.4	20.7
Netherlands	18.3	18.4	18.5	18.7
Norway	19.6	19.6	19.6	19.8
Turkmenistar	n 6.5	6.4	6.5	6.5
UK	20.6	20.7	20.8	20.8
USA	16.1	16.2	16.4	16.4

Source: WHO Statistics



# The changing scenario in healthcare - costs

- Growing and/or aging population
- Increasing Costs of Medicines
- Quality Indicators (Care is more than Cure)
- Increasing specialization of Healthcare staff: Nurses, Clinicians, Allied health professionals, Social carers

Dilemma: to provide better healthcare in the context of increasing cost-pressures



#### Quote From Gingrich:

Today it is believed that the "half-life" of medical knowledge is about 10 years, meaning that within 10 years of completing post-graduate work, a doctor's medical practice knowledge is 50% outdated.

Gingrich N, Pavey D, Woodbury A. Saving Lives and Saving Money: Transforming Health and Healthcare. Washington, DC: Gingrich Communications, Inc., 2003:263.

## • • • • •

### .....start informing you

energize your thinking

There is a lot of information out there:

- 15 Millions Peer Reviewed articles In Life Sciences since 1995
- 1,000 web sites listed in Google for <u>Health /Medicine</u> sectors
- PubMed Medline searches grown from 7m a year in 1997 to 1m a day in 2002
- 40,000 new research articles every week

Despite this, studies show that more than 50% of all new clinical questions still go unanswered\*



## Will this improve care?

- In a study by Marshall, where physicians had access to decision support:
- 80% reported they changed the care of patients as a result:
  - 29% changed diagnosis
  - 51% changed choice of tests
  - 45% changed drugs
- This...
  - reduced length of stay (19%)
  - reduced hospital admissions (12%)
  - reduced patient mortality (19%)
  - reduced the need for additional tests (49%)



#### Before we look at the content

energize your thinking

Ovid Technologies provides you with:

2 month free trail on all

**Databases & Journals and Books\*** 

\*As agreed with Mrs. Kosanovic



**Journals:** 

LWW

**Lippincott Williams & Wilkins** 

#### **About Lippincott Williams & Wilkins**

- LWW is a leading international publisher of professional health information.
- LWW provides essential information for healthcare professionals in print and electronic formats, including textbooks, journals, CD-ROM, and via Intranet and the Internet.
- LWW publishes over 275 journals, newsletters and loose-leaf products in specialty fields of the industry's most respected titles.



#### **About Lippincott Williams & Wilkins**

 LWW has journal publishing offices in Philadelphia, Baltimore and London.

 The London office publishes 24 Current Opinion review titles and 23 primary research journals.



#### The Current Opinion series

#### Current Opinion in Neurology

- Subjects covered include: cerebrovascular disease; developmental disorders; headache; movement disorders; neuromuscular diseases; trauma and rehabilitation.
- Impact factor: 3.92.
- Current Opinion in Oncology
  - Subjects covered include: endocrine tumours; lung and mediastinum; melanoma; genitourinary systems; supportive care; gastrointestinal tract; lymphoma; gynecological cancer; breast; leukemia.
  - Impact factor: 4.544.

## The Current Opinion series

#### Current Opinion in Lipidology

- Subjects covered include: nutrition and metabolism; genetics and molecular biology; lipid metabolism; hyperlipidaemia and cardiovascular disease; atherosclerosis; therapy and clinical trials.
- Impact factor: 6.966.

#### Current Opinion in Rheumatology

- Subjects covered include: vasculitis syndromes; epidemiology and health-related services; rheumatoid arthritis; metabolic bone disease; osteoarthritis; myositis and myopathies.
- Impact factor: 3.15.

#### Current Opinion in Nephrology and Hypertension

- Subjects covered include: circulation and hemodynamics; pathophysiology of hypertension; renail immunology and pathology; mineral metabolism; pharmacology and therapeutics; dialysis and transplantation.
- Impact factor: 3.976.



#### LWW – The Leading Medical Society Publisher

energize your thinkin

240+ A-journals from LWW

Main Subjects Covered:

Neurosciences	Cardiac and
Nursing	Cardiovascular Systems
Oncology	Psychiatry/ Psychology
Ophthalmology	Radiology
Orthopaedics	Surgery
Pathology	Transplantation



#### LWW – The Leading Medical Society Publisher

#### The "Must Have" Titles

- Aids
- Alcoholism: Clinical &
  - **Experimental Research**
- Anesthesiology
- Annals of Surgery
- Circulation
- Current Opinion

- Hypertension
- Journal of the American Society of Nephrology
- Menopause
- Spine
- Stroke
- Transplantation
- Trauma



## **Clinical Tools**

#### Evidence Based Medicine Reviews

- Cochrane Database of Systematic Reviews
- Database of Abstracts of Reviews of Effectiveness (DARE)
- ACP Journal Club (American College of Physicians)
- Cochrane Central Register of Controlled Trials

#### Clinical Evidence from BMJ Publishing

- Identifies Common Clinical Questions
- Provides Summary of Best Available Evidence



#### **Medicine's Most Trusted Brands**





### Save Time, Money & Lives!

- Top-content
- Peer Reviewed content
- Integration
- Efficiency
- Improve the Treatment
- Expertise & Support



#### **Books:**

#### **Lippincott Williams & Wilkins**



#### **E-Book Sales Projections and Reality**

#### Projection:

Ebooks sales to hit \$2.3 billion U.S. in 2005\*

#### Reality:

Ebooks sales in Q1 2004 was U.S. \$3.2 million\*\*

#### **Continued Growth in Book Revenues**

- US sales of scholarly and professional books were up 3.6% in 2003, to \$3.98 Billion\*
- Proportion of revenues derived from books in the medical sector (40%) is much higher than in science and technology (14%)\*

American Association of Publishers, 2003

#### Books@Ovid

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Samter's Immunologic Diseases



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Color Figure 56.3. Serial magnetic resonance imaging (MRI) studies in multiple sclerosis (MS) highlight the dynamic disease pathophysiology. Serial brain MRI studies of a single patient with MS were taken at three different times (left column: study performed day 0; middle column: day 266; right column: day 362). Top row: Axial T1-weighted sequences obtained after gadolinium-contrast administration. Corresponding anatomic levels are compared at the three time points. A ring-enhancing lesion, absent in the first scan, is present on day 266 and disappears again by day 362. Second row: T2-weighted images at the same anatomic level demonstrate the appearance and subsequent shrinkage of this lesion, which remains visible on T2, but no longer enhances, at day 362. Third row: Computed algorithms enable the construction of accurate two-dimensional

(2D) maps that distinguish and quantify white matter (white), gray matter (gray), ventricles (blue), and lesions (vellow). The ring-enhancing lesion is red. Bottom row: Three-dimensional (3D) composite model of the whole brain. The gray matter and white matter are stripped away to reveal the dynamic changes in lesional activity and burden over time (see text for further discussion). (From Weiner HL, Guttmann CR, Khoury SJ, et al. Serial magnetic resonance imaging in multiple sclerosis: correlation with attacks, disability, and disease stage. J Neuroimmunol 2000;104:164-173, with permission from Elsevier Science.) (This figure is printed in black and white as Figure 56.3.).



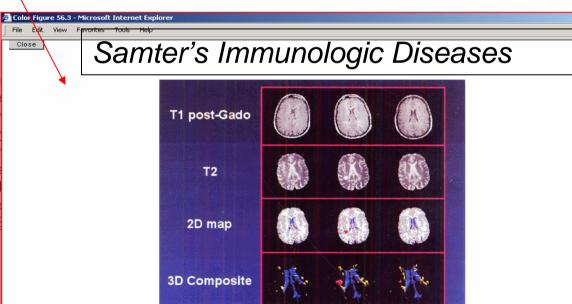
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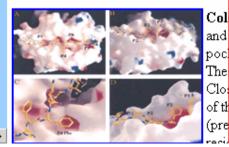
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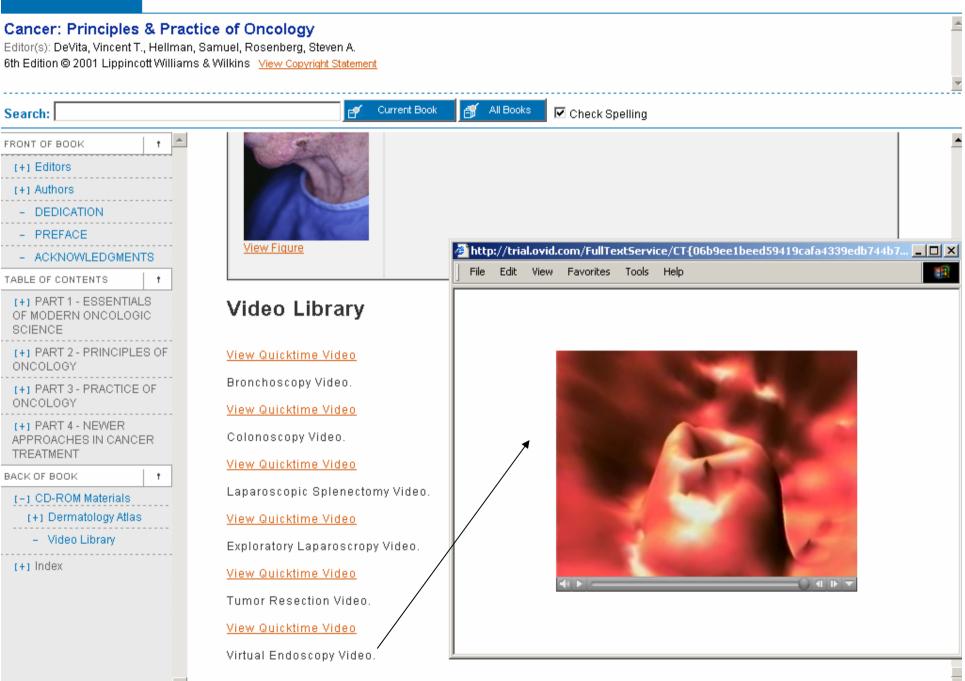
Color Figure 56.3. Serial magnetic resonance imaging (MRI) studies in multiple sclerosis (MS) highlight the dynamic disease pathophysiology. Serial brain MRI studies of a single patient with MS were taken at three different times (left column: study performed day 0; middle column: day 266; right column: day 362). Top row: Axial T1-weighted sequences obtained after gadolinium-contrast administration. Corresponding anatomic levels are compared at the three time points. A ring-enhancing lesion, absent in the first scan, is present on day 266 and disappears again by day 362. Second row: T2-weighted images at the same anatomic level demonstrate the appearance and subsequent shrinkage of this lesion, which remains visible on T2, but no longer enhances, at day 362. Third row: Computed algorithms enable the construction of accurate two-dimensional (2D) maps that distinguish and quantify white matter (white), gray matter (gray), ventricles (blue), and lesions (vellow). The ring-enhancing lesion is red. Bottom row: Three-dimensional (3D) composite model of the whole brain. The gray matter and white matter are stripped away to reveal the dynamic changes in lesional activity and burden over time (see text for further discussion). (From Weiner HL, Guttmann CR, Khoury SJ, et al. Serial magnetic resonance imaging in multiple sclerosis: correlation with attacks, disability, and disease stage. J Neuroimmunol 2000;104:164-173, with permission from Elsevier Science.)

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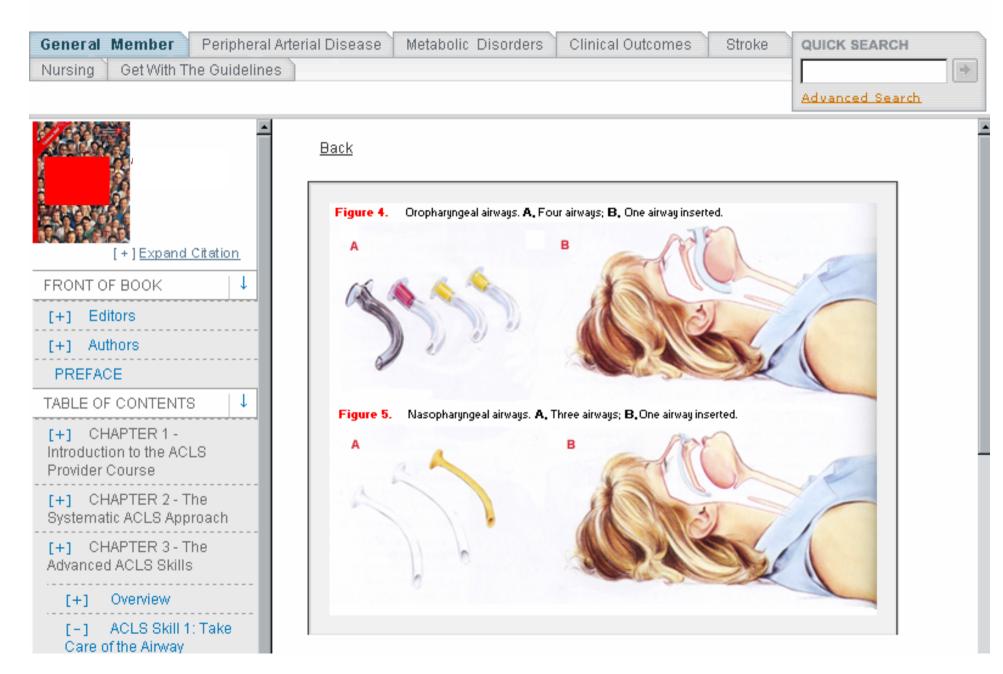


#### Learning Library



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Developed by Communities@Ovid



#### NAME: PATIENT, FRANCIS

DOB: 17 October 1926

#### Allergy Profile 1 **Medication Profile** $\bigotimes$ Laboratory Results Health Plan

- Immunization
- Patient History
- Demographics
- Health Maintenance
  - CLICK FOR DECISION SUPPORT

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	Sort by				
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🕚 Aspirin EC	>	165mg po qo	l	05/04/1997	none
(1) Nitroglyce	rin spray	0.4mg S/L p	m	05/04/1997	none
🕚 Ipratropiun	n MDI	1-2 puffs inh	prn	02/21/1990	none
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#### **Cross Integration**

- your thinking energize
- Unified repository for multiple content types including books, journals, and databases
- Linking between books and other relevant resource
- Federated searching of books with other content
- Addition of book content to customized portals

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#### **Natural Language Searching**

- Ask a question or describe a topic in ordinary English.
- Synonym expansion search includes variants and synonyms of terms
  - British spellings, drug names, acronyms and others
- Passage vs. word retrieval
- Relevance ranking

# your thinkinc

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#### **Books@Ovid Integration**

- One-click links from references to FT, bibliographic records, and external resources
  - Full support for SFX and other 3<sup>rd</sup> party linking solutions!
- Search books together with journals and databases
- Availability of Ovid tools such as document ordering, personal accounts, Ask a Librarian
- Standard Ovid search interface

#### Keys to Success Promote the Best Selling Brands!

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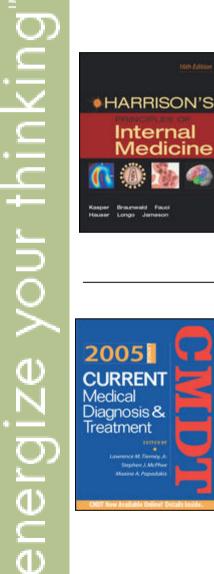
#### **Internal Medicine/General Medicine**

- 13 titles 8 B/H
- 6 trusted general references
- 2 topical references
- 5 quick reference guides





#### **Top Brands in Internal/General Medicine**





•The gold standard for over 50 years and the #1 bestselling medical textbook

#### 2005 IRRENT iagnosis & reatment

Internal

#### Current Medical Diagnosis and Treatment – McGraw-Hill (B/H, Doody's)

Most popular annual medical book!



#### Pediatrics in Books@Ovid

- 19 pediatrics titles 8 B/H & 9 Doody's Core
- 3 trusted general pediatric references
- 11 subspecialty references
- 5 quick reference guides





#### **Psychiatry in Books@Ovid**

- 9 titles 2 B/H
- 2 trusted general references
- 5 subspecialty or topical references
- 2 quick reference guides (handbooks)

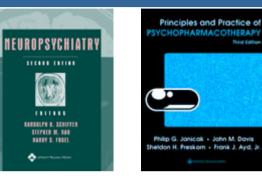


#### Psychiatry





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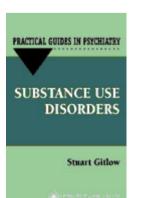


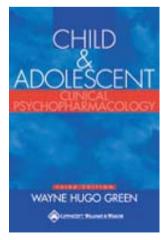
#### Subspecialty/Topicals

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#### **Core References**

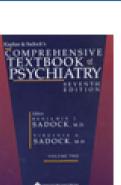
#### **Quick Manuals**







#### **Top Brands in Psychiatry**



# Kaplan and Sadock's Comprehensive Textbook of Psychiatry – LWW (B/H, Doody's)

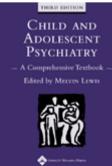
•First major reference in general psychiatry. Adapted by psychiatry residency programs around the world

•New edition coming (November in print)



# Neuropsychopharmacology: The Fifth Generation of Progress – LWW (Doody's)

•Official publication of the American College of Neuropsychopharmacology



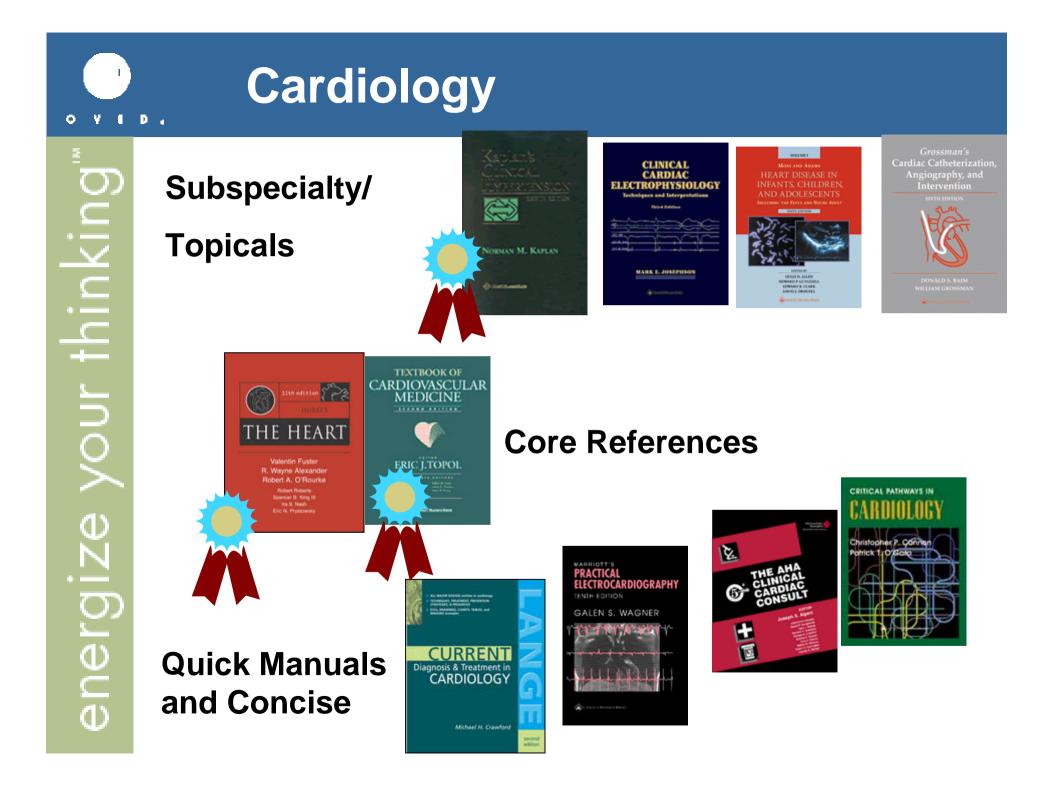
Child and Adolescent Psychiatry – LWW (Doody's)

 Recommendations consistent with DSM-IV and ICD-10



#### Cardiology in Books@Ovid

- 10 titles 6 B/H
- 3 trusted general references
- 4 subspecialty or topical references
- 3 quick reference guides





#### World's Largest Collection of Online Clinical Reference Texts

- 320 Titles 22 in nursing
- Over 280 under license
- Single source for online versions of leading titles like DeVita, Hellman & Rosenberg: Cancer, 6<sup>th</sup> ed.
- Source for many other leading titles like Harrison's Principles of Internal Medicine, 15<sup>th</sup> ed. and Oxford Textbook of Medicine

# The essential books, always

- Braunwald, Harrison's Principles of Internal Medicine
- DeVita, Hellman, and Rosenberger: Cancer: Principles and Practice
- Fuster: *Hurst the Heart*
- Armitage: *High-Dose Cancer Therapy*
- Casaret and Doull's Toxicology



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Child & Adolescent Clinical Psychopharmacology



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Comprehensive Textbook of Psychiatry

ImmunoFacts: Vaccines and Immunologic Drugs



Drugs in Pregnancy and Lactation



Textbook of Gastroenterology Yamada





Ophthalmic Drug Facts 2003



#### Online clinical references provide Brief and Comprehensive Answers

- Comprehensive texts for in-depth questions
  - Harrison's Principles of Internal Medicine
  - DeVita: Cancer
- Quick clinical answers at the point of care
  - Griffith's 5 Minute Clinical Consult
  - Washington Manual of Medical Therapeutics
  - Current Medical Diagnosis and Treatment
  - Lippincott Manual of Nursing Practice

#### **Multiple Publishers**

- Many prestigious medical brands
  - Oxford University Press
  - Lippincott Williams & Wilkins
  - McGraw-Hill
  - Facts and Comparisons
- Provides customers with choice
- Individualize your library to meet local needs
- Recommendations are welcomed

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Kaplan & Sadock's Comprehensive Textbook of Psychiatry





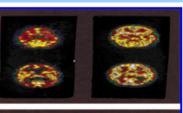


FIGURE 2.9-1 Transverse views obtained with Technetium-99m HMPAO SPECT. The two views on the left are of the brain of an adolescent with Lyme encephalopathy and demonstrate moderate heterogeneous hypoperfusion. The views on the right are of the brain of an adolescent without encephalopathy and demonstrate a normally perfused scan. The color spectrum scale, from purple to white, represents low to normal perfusion.

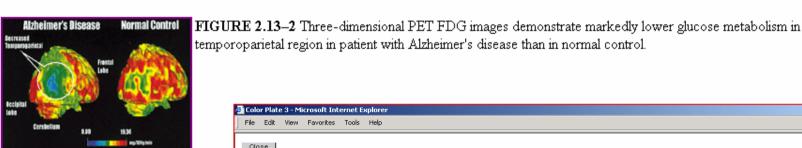
#### **Color Images**



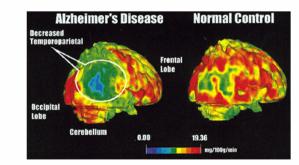
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Parkinson's disease FIGU Normal controls average Hypermetabolic striatum Parkin:



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FIGURE 2.13-2 Three-dimensional PET FDG images demonstrate markedly lower glucose metabolism in temporoparietal region in patient with Alzheimer's disease than in normal control

Books@Ovid Copyright © 2000 Lippincott Williams & Wilkins Harold I. Kaplan, M.D., Benjamin J. Sadock, M.D and Virginia A. Sadock, M.D. Kaplan & Sadock's Comprehensive Textbook of Psychiatry 🛃 Start 🛛 🖉 🕂 🛛 🧭 😂 🔼 🖸 99% 🕨 🖝 🐨 🖓 🔆 🏁 🛄 🖶 💽 🤣 🏷 🛛 5:36 PM

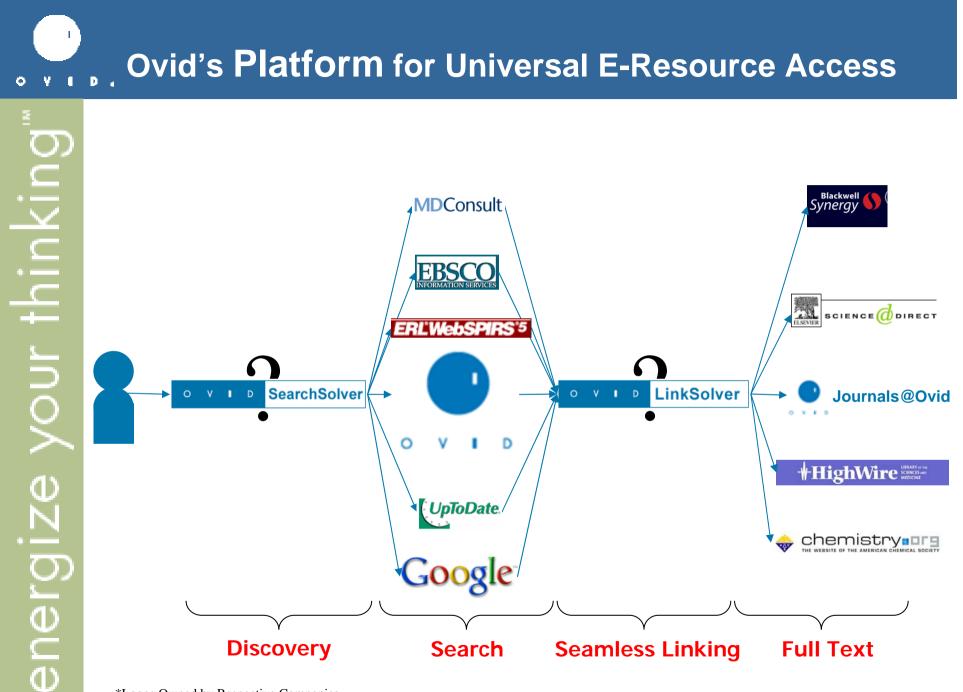
#### Ovid Tools for Clinicians

**Tools for Clinicians** 

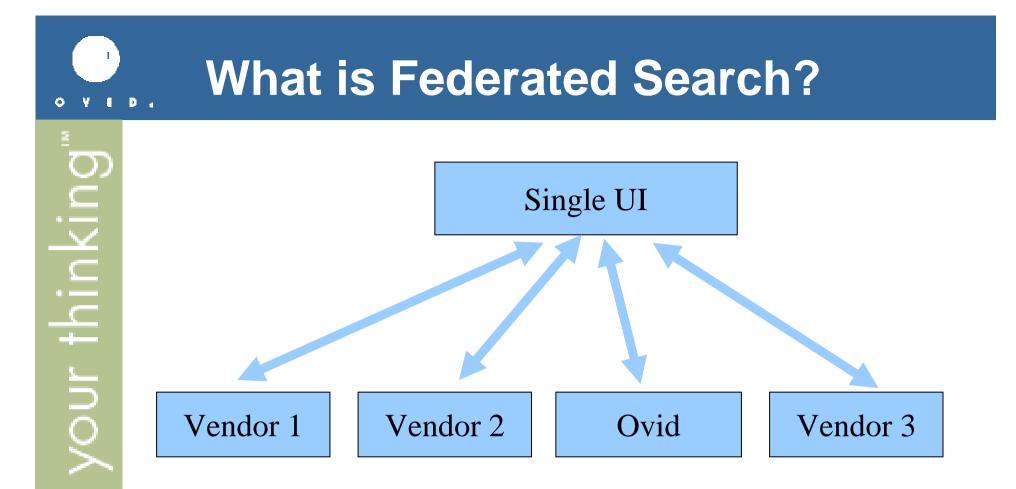
- Limit from Medline to Evidence Based citations – to filter retrieval to only peer reviewed, current medical thinking
- Mapping precision searching without deep knowledge of database (thesaurus)
- Natural Language Searching
- Limit any search to full text to review literature instantly
- Ask A Librarian to get help without leaving the desk, office, ward, home
- AutoAlerts to get automatic updates on special topics, in your email



### **SearchSolver**<sup>TM</sup> The New Generation of Searching



\*Logos Owned by Respective Companies



**Single step search across multiple content sources** 

energize

#### Why Federated Search important?

- You purchase content from many places
- You have proprietary, internal content locally
- Your users want self service, direct access
- Increased number of interface options
- Need to integrate local content
- Your users don't remember where to go
- Training doesn't reach everyone

SearchSolver<sup>™</sup> is the Most Complete Resource Discovery tool!



#### Federated Search yesterday....

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Federated Search has been traditionally:

- Expensive
- Difficult to implement
- Over promising and Under-delivering
- Only for selected few

#### SearchSolver – USP's

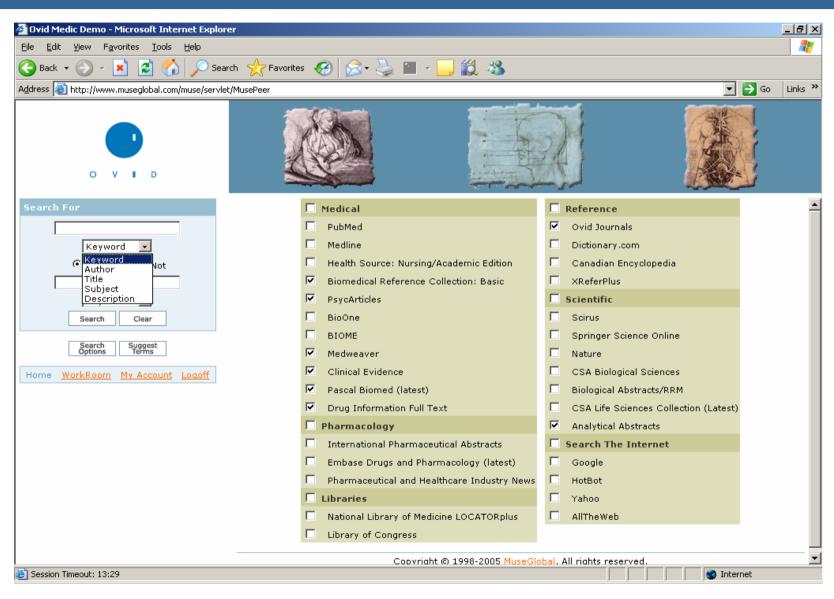
- Matured technology
  - SearchSolver is stable and reliable product
  - Developed with the leader in federated search field
- Fast deployment
  - 700 db connectors from 250 suppliers standard
  - Meet 80% of implementation needs
- ASP model offers hassle free solution
  - SearchSolver hosted and maintained on online Ovid
  - Local hosting also available
- Scalable investment in time and resources
  - 3 product tiers
  - Transparent upgrade options
- Customization and Branding option

#### Benefits: Fast & Simple Searching

- Search unlimited number of resources simultaneously
- Search across ALL types of information sources
- Display results; rank or export consistently
- Refine and limit search results
- Explore a topic further using a specific db's own interface

#### Main Search

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#### **Results display**

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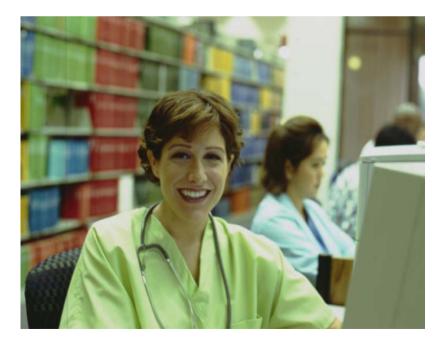
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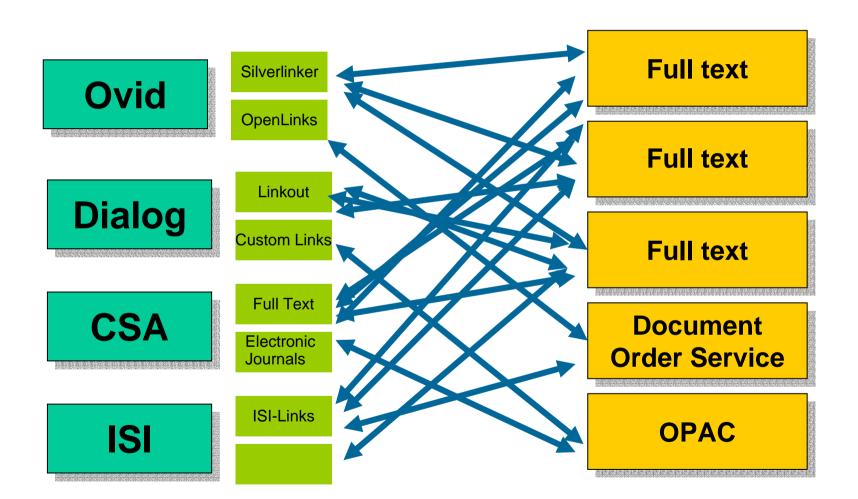


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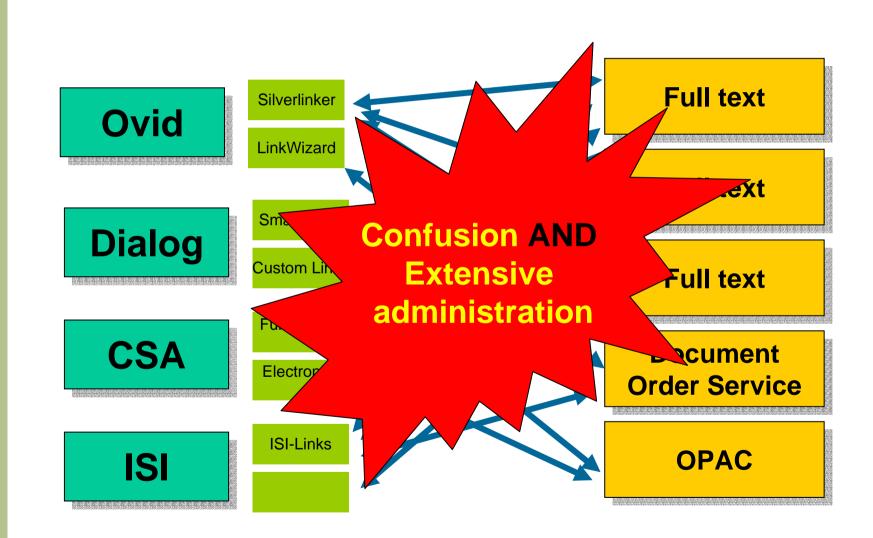
#### LinkSolver<sup>TM</sup> The 3<sup>rd</sup> Generation of Linking



# Variety of vendor-specific Linking -Tools



## Variety of vendor-specific Linking -Tools



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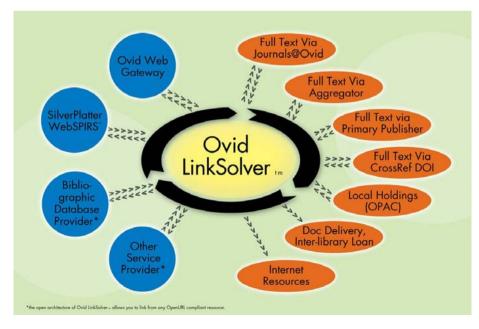
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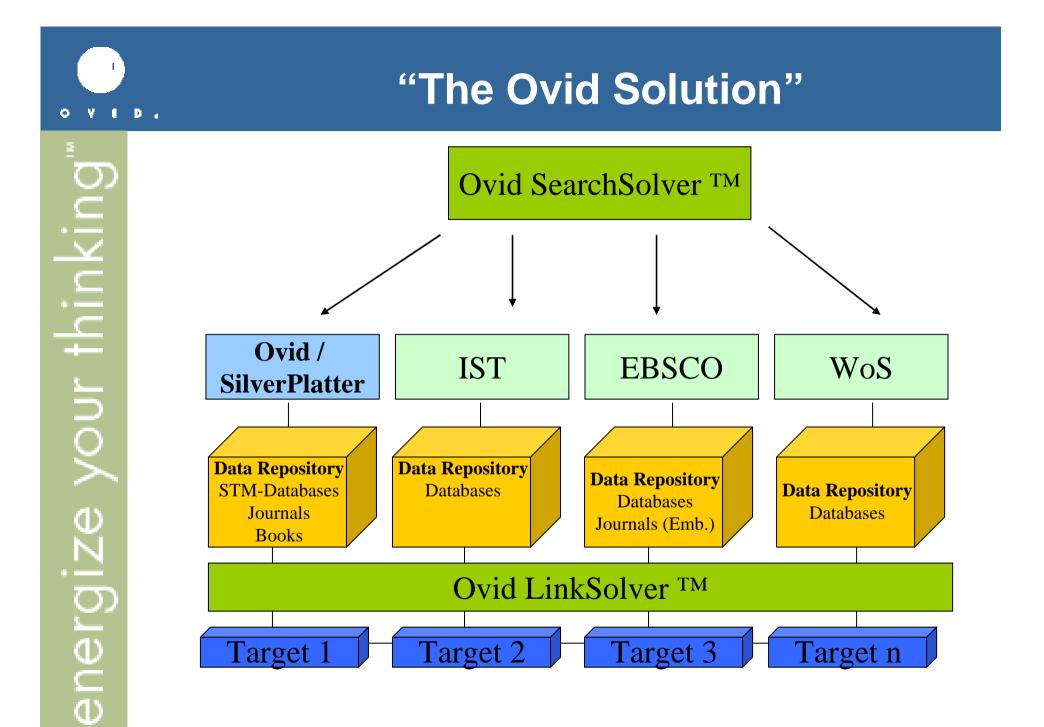
LinkSolver enables users to link

- Link to full text from Ovid, aggregators, publishers
- Link to websites
- Link to OPAC, ILL,
- DocDelivery, PPV

#### SearchSolver records

- Any bibliographic record (Ovid or external vendors)
- Other OpenURL compliant service providers





## Ovid LinkSolver<sup>™</sup> - New Functionality

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Ovid is continually improving its linking technology ... to help users quickly find full text

New LinkSolver functionality includes:

- Embargo support
- Copy a Link Target across groups
- Global Import/Export of subscription info
- Co-Branding of Links Pop-up Window
- Improved Statistics for LinkSolver usage
- links from A (source) to B (target)
- Inking takes place AFTER search

# Why a LinkSolver ?

- one-click navigation for end users
- more effective use of database, fulltext, OPAC and all other resources
- Central administration linking tool no more administration at various admin tools of different vendors

Ovid Delivers the Best Combination of Content, Tools, Services



# LinkSolver Advantages

- Online hosted no hardware investment, LinkBase and Software always up-to-date
- Easy-to-Configure no PERL needed
- Concepts:

Context-sensitive links

Appropriate Copy links

 Additional functions: importing tools for display filters, embedding of logo's



## Link examples

- ISSNs, ISBNs sent to OPACs
- Article titles (TI) sent to Google
- Patent No.'s sent to Patents servers
- CAS No.'s sent to Chemical Structure Servers
- Word lists (AB,TI) sent to translation engines



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#### SilverPlatter

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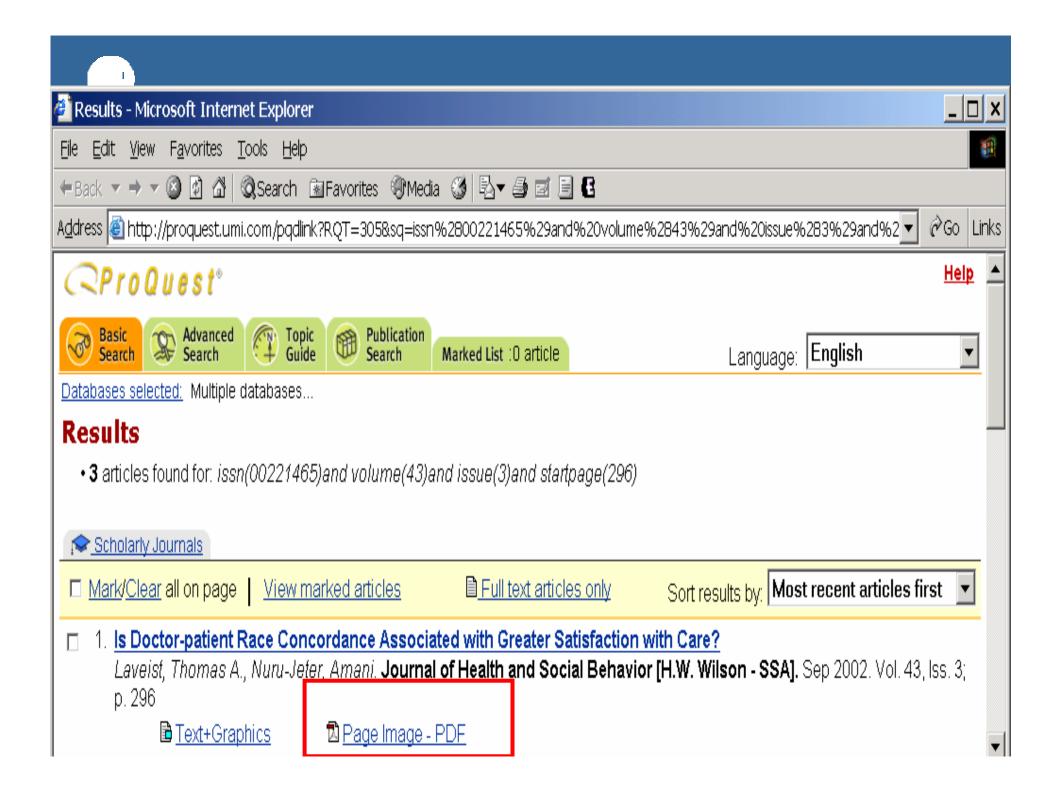
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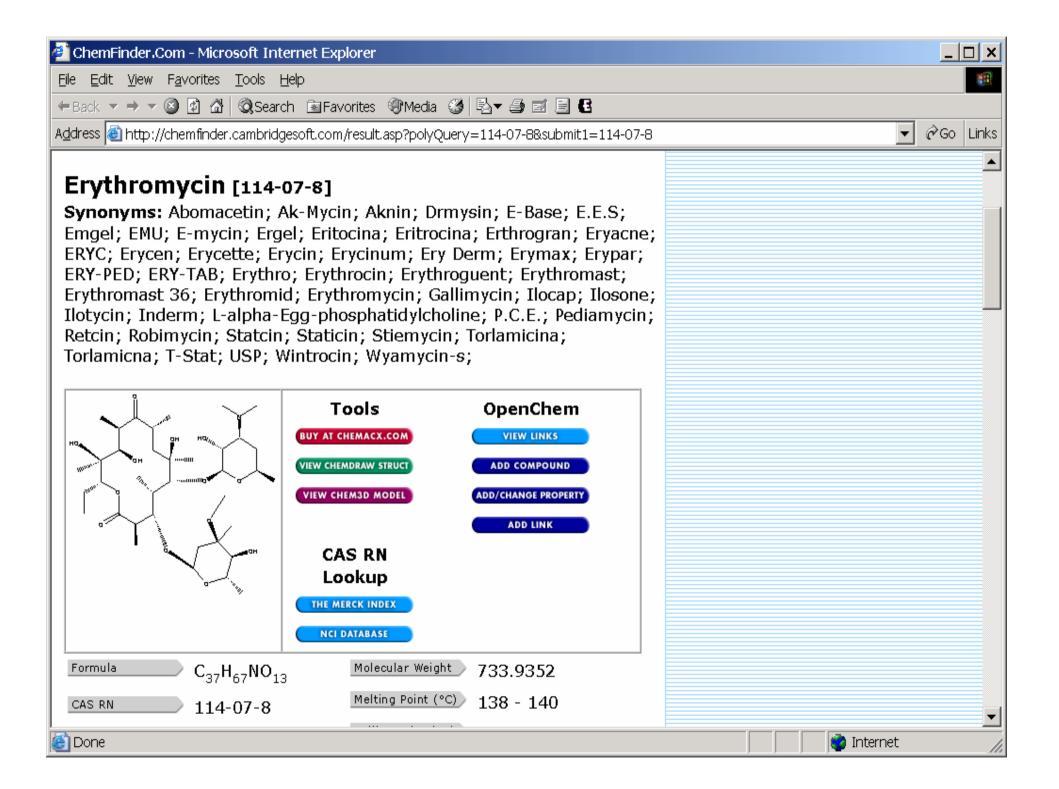
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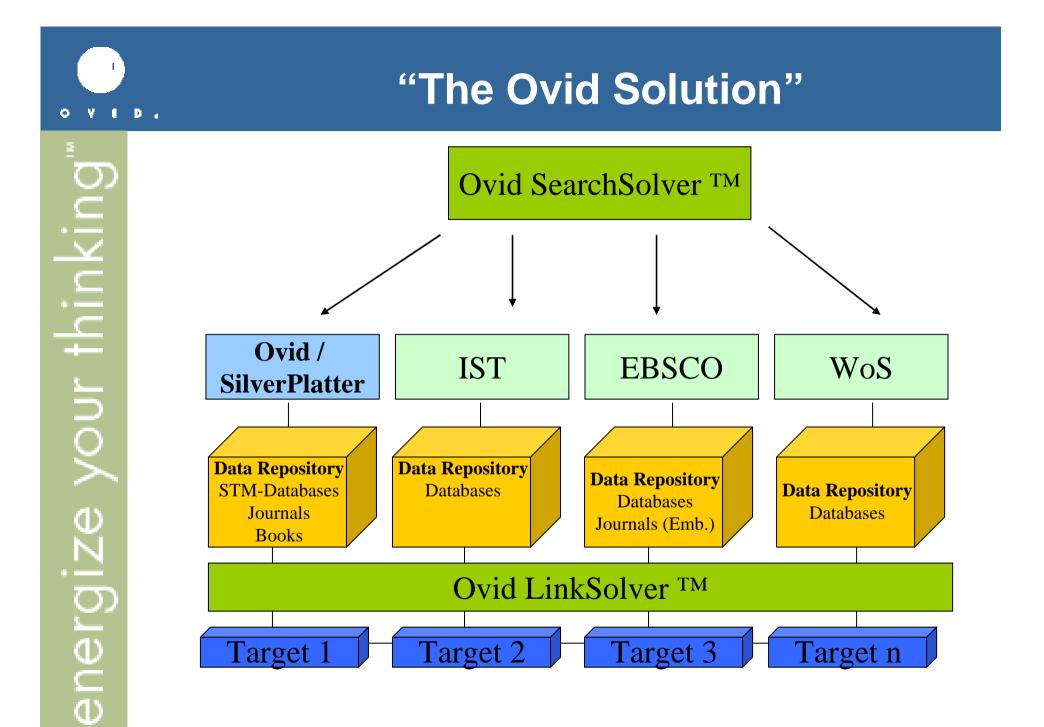
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